



**2012**

ANNUAL REPORT



finish  
We are  
**TEAM UCP**  
UCP of Greater Cleveland  
**INSPIRED TO TRI**  
Cleveland Triathlon 8.5.12

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The first task of our  
greatest advocate, YOU,  
is to **spread the word**

[www.ucpcleveland.org](http://www.ucpcleveland.org)



*The mission of UCP of Greater Cleveland is to empower children and adults with disabilities to advance their independence, productivity and inclusion in the community.*



MATTHEW R. COX  
Chair, Board of Directors



PATRICIA S. OTTER  
President & Chief Executive Officer

## Dear Friends,

Thank you for an amazing 2012! We hope you take a moment to read the client success stories that we have included here. Throughout the report, you will also find ways that YOU can partner with UCP of Greater Cleveland. You can learn how your business can employ skilled workers with disabilities. You will discover ways to become involved in our annual fundraising events and increase your philanthropic footprint as a donor.

The strength and viability of an organization can be clearly seen in the engagement of active partnerships. We believe the key to our successful partnerships is a common vision and values. Our Board of Directors value the consistency and quality of service provided to children and adults with disabilities, and takes great care and pride in providing oversight of the agency. Each board member is committed to ensuring that our services remain focused on our clients and mission, while still taking into account responsible stewardship of our finances.

Over the years, we have learned how to stretch time and money to provide quality services through committed volunteers who work beside our employees. Our young professionals group, Friends of UCP, has now established itself and has added much value early on. We were thrilled to see the largest number of volunteers yet as part of Team UCP at the Cleveland Triathlon. In assisting Vocational Services, our Business Advisory Committee worked diligently to link UCP to potential business partners, identifying new work opportunities for adults with disabilities.

UCP of Greater Cleveland continues to focus on our mission in large part due to stable partnerships with local government, corporations, foundations and individual philanthropists. Despite the continued difficult economic environment in 2012, we have remained financially stable and continue to spend just 92 cents of every dollar on direct programming. For the third consecutive year we also proved that UCP of Greater Cleveland is a wonderful place to work by being named a Northeast Ohio's Top Workplace by the Plain Dealer.

The first step to becoming our partner is to learn more about the valuable contributions UCP of Greater Cleveland makes in the Cleveland community. Visit our website at [www.ucpcleveland.org](http://www.ucpcleveland.org) and follow us on Facebook at [www.facebook.com/ucpcleveland](http://www.facebook.com/ucpcleveland). With your help, 2013 and each year thereafter will be a great year for the agency, our partners, and most importantly, our clients.

Gratefully,

A handwritten signature in black ink that reads "Matt Cox".

MATTHEW R. COX

A handwritten signature in black ink that reads "Patricia S. Otter".

PATRICIA S. OTTER

**COLLABORATE**  
with UCP of Greater  
Cleveland—Invite  
Friends to Our  
Annual Events

Good food.  
Great jazz.  
And even better  
friends. **Sprint**  
**into the Night**  
held at  
Nighttown in  
Cleveland Heights

[www.ucpcleveland.org/giving-and-volunteering/participate/sprint/](http://www.ucpcleveland.org/giving-and-volunteering/participate/sprint/)

**Attend**  
**special events**  
that support  
UCP programs.  
See what is  
coming next!

[www.ucpcleveland.org/giving-and-volunteering/participate/other-events/](http://www.ucpcleveland.org/giving-and-volunteering/participate/other-events/)

## Volunteers & Events

Volunteers throughout the organization have an enormous impact on the health and well-being of UCP of Greater Cleveland. Agency leadership collaborates with our volunteer Board of Directors to provide expert guidance for the agency's strategic direction and growth. UCP of Greater Cleveland collaborates with a wide variety of volunteers to provide direct services to clients through socialization and recreational programming, as well as to host annual fundraising events that support the financial health of the organization. The "Friends of UCP" young professionals group launched their first full year in 2012, hosting their first public fundraising event—a Brown's Tailgate and Watch event filled with football, good food and new people eager to learn about the agency. The Friends of UCP also treated adult participants of the Community Employment program to a festive holiday party, which clients claimed was "the best holiday party in years."

The Tee Up for UCP Golf Outing exceeded budget, providing unrestricted funding for critical programs. A little rain at the end of the day did not deter the completely full roster of golf teams from enjoying Canterbury Golf Club, one of the nation's most beautiful and challenging golf courses. Team UCP at the Cleveland Triathlon continued to embody the agency's core value of collaboration, where for the fifth year in a row, family and community teams raised funds and awareness for UCP of Greater Cleveland while challenging themselves to a very physical trial in honor of the children served by the agency. Sprint into the Night, also in its fifth year, balanced an evening of great music and food with a fun and competitive silent auction—organized entirely by a volunteer committee.

UCP of Greater Cleveland understands and appreciates the value of collaborating with our volunteers and supporters. The services provided by the agency that change the lives of our clients on a daily basis would not be possible without support from UCP families, donors, volunteers and community leaders who take a vested interest in making sure the organization is stable and responsive to client needs. Thank you to everyone who made 2012 such a successful year! We look forward to our continued collaboration for years to come!

# collaborative



Team Marley participates in the 2012 Cleveland Triathlon.

# client-centered

**Learn more about Sofia and her journey** to greater independence. Visit the UCP of Greater Cleveland website and read her complete story. Then spread the word!

[www.ucpcleveland.org/?p=5109](http://www.ucpcleveland.org/?p=5109)



## Children's Services

Children's Services are based on a philosophy of early intervention and family-focused care, providing traditional and intensive therapies, school-based services, early intervention, case management and parent education. UCP of Greater Cleveland's pediatric therapists focus on the client and family, working with them to create goals that improve a child's and their family's independence and ability to be an active part of the community. Families are supported through parent education that empowers them to be successful, as well as family-directed case management that makes sure basic needs are met and ongoing crisis does not interfere with their child's progress and family life.



*Scan to learn more about Children's Services.*

### STORY OF SUCCESS – Sofia

At three-years-old Sofia struggled with falling every few steps, and got extremely frustrated because she could not communicate how she was feeling and what she wanted.

She fought back by refusing to participate in therapy, ignoring her mom and therapists by putting her head down and falling out of her chair on purpose.

But Sofia's therapists at UCP of Greater Cleveland did not give up on her, they remained centered on Sofia. And Sofia's family stood behind the therapists and did their part to encourage her.

Four years later, Sofia is walking completely independently.

She comes to therapy every Friday after a long week at school and never backs down from a challenge.

Sofia has a beautiful spirit...

And incredible drive, dedication and patience.

**SHARE**  
Our Clients'  
Success!

**Connect with  
UCP of Greater  
Cleveland on  
Facebook for  
client-centered  
stories and event  
updates**

[www.facebook.com/ucpcleveland](http://www.facebook.com/ucpcleveland)

### Children's Services Statistics

**TRADITIONAL PHYSICAL,  
OCCUPATIONAL AND SPEECH/  
LANGUAGE THERAPY:**

193 children served between the ages of birth and twenty-two

**STEPS TO INDEPENDENCE  
INTENSIVE THERAPY:**

75 children served between the ages of birth and twenty-two

**SCHOOL-BASED PHYSICAL,  
OCCUPATIONAL AND SPEECH/  
LANGUAGE THERAPY:**

383 students served in partnership with schools

**EARLY INTERVENTION  
SERVICE COORDINATION:**

609 children and their families served ages birth through three

**PARENT EDUCATION:**

128 parents and guardians served

**PARTNER**  
in  
Excellence

Find out  
**how your  
business can  
benefit** from  
partnering with  
UCP Vocational  
Services

[www.ucpcleveland.org/  
business-partnerships/](http://www.ucpcleveland.org/business-partnerships/)

## Vocational Services Statistics

### **ADULT DAY SUPPORT:**

94 adults served with moderate to severe disabilities

### **ORGANIZATIONAL EMPLOYMENT:**

52 adults served

### **SUPPORTED COMMUNITY EMPLOYMENT:**

83 adults served

### **INDIVIDUAL COMMUNITY EMPLOYMENT:**

23 adults served

### **PROJECT SEARCH:**

44 young adults served in their final year of high school

### **ASSISTIVE TECHNOLOGY:**

17 adults served

## Vocational Services

Vocational Services provides facility-based vocational rehabilitation and community employment for close to 300 adults each year at all levels of abilities, from individuals with severe disabilities requiring socialization and therapeutic activities to individuals with higher level skills seeking support to obtain and maintain employment in the community. Young adults making the transition from high school to employment are supported through a multi-partner program model, Project SEARCH, which gives them the opportunity to work during their final year of high school at a host employer completing multiple internships throughout the year. The Adult Day Support Program provides an engaging daily atmosphere that supports striving toward personal goals of independence along with community-based outings that encourage inclusion. A tiered approach to employment supports individuals that desire to work with the opportunity for employment in the least restrictive environment possible, from a facility-based workshop to competitive individual employment at community businesses.



*Scan to learn more  
about Vocational  
Services.*

## STORY OF SUCCESS – Sankalp

Attempting to find employment as a young adult with Autism poses many challenges and can be very stressful.

Even with the loving support of his mother and father, Sankalp could not find the right fit.

Sankalp tried working in UCP Supported Employment in an industrial setting. He tried working in a retail shop. But even with all of his skills, there was always something that did not seem to be a good fit. So the family changed tactics and began looking into ideas for an independent business.

When Sankalp needed to choose an agency to provide job coaching and support for his new business, he and his parents chose UCP of Greater Cleveland. Hands down, Sankalp's parents knew the level of excellence in services provided by UCP Community Employment would help Sankalp be successful.

UCP of Greater Cleveland also signed up to be one of the first locations to contract with him in his new vending machine business.

With the support of his parents and UCP of Greater Cleveland, Sankalp is now an entrepreneur.

The future is full of possibilities for Sankalp.



# excellence

Learn more about how Sankalp found his niche and started his own business with support from the UCP Community Employment Program

[www.ucpcleveland.org/?p=5097](http://www.ucpcleveland.org/?p=5097)



Sankalp fills one of seventeen vending machines maintained by his business, Sunny Vending.

# compassionate

{ **Learn more about Charlie** and the supports provided through Residential Services }

[www.ucpcleveland.org/?p=5076](http://www.ucpcleveland.org/?p=5076)



Charles relaxing at home.

## Residential Services

Through Residential Services, UCP of Greater Cleveland provides personal care, homemaking services, community outings and other supports based on an individual's level of need that allow them to live in the least restrictive home environment possible. For sixteen individuals with severe disabilities or complicated support needs living in UCP of Greater Cleveland's two Group Homes, it means living in an adapted house with twenty-four hour care. Each individual has a space to decorate as they wish and relax in at the end of the day, with a common living room, kitchen and dining room with direct support professionals present to assist them with daily living. For other individuals participating in the Independent Living Program, it means living in their own place with family, roommates or on their own. The agency provides them with ongoing support at the level most appropriate for them, from daily drop-in service to twenty-four hour care.



*Scan to learn more  
about Residential Services.*

### STORY OF SUCCESS – Charles

Living on your own in the community is a very special type of independence. Especially for 85 year old Charles.

It means doing things you like doing, which for Charlie means going shopping, playing games and spending time with his roommates.

However, independence includes responsibilities such as reporting to his day program four days per week and helping around the house. Charlie is in charge of making sure the garbage is taken out every day, bringing in the mail and making the coffee in the morning. He takes his jobs seriously.

Charlie has a gentle smile. He will quickly draw you into conversation about his job, his family and the wall of pictures in his room. It holds memories of co-workers, roommates and family members, all very dear to Charlie. Having the opportunity to decorate your space the way you want is an important benefit of living independently.

Charlie and his roommates are able to live independently as adults with dignity and respect because of the care provided to them by the caring and qualified direct support professionals from UCP of Greater Cleveland.

Watch and  
Learn how  
**COMPASSION**  
Supports  
Independence  
in the  
Community

Watch inspiring  
stories, learn  
about our services  
and find out how  
many lives your  
support touches

[www.youtube.com/  
ucpcleveland](http://www.youtube.com/ucpcleveland)

### Residential Services Statistics

#### GROUP HOME:

18 adults served with moderate to severe disabilities and medical needs

#### INDEPENDENT LIVING:

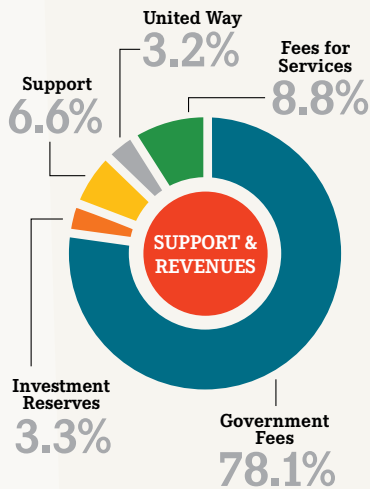
59 adults served

## Financial Overview

United Cerebral Palsy Association of Greater Cleveland, Inc.  
Statement of Activities  
For the Year Ended December 31, 2012

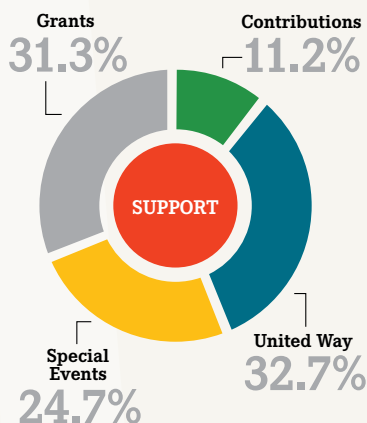
### 2012 Support & Revenues

Support	697,016
United Way	339,258
Government Fees	8,291,055
Fees for Services	936,829
Investment Reserves	350,000



### 2012 Support & United Way

Contributions	116,162
Grants	324,437
Special events	256,417
United Way	339,258



### 2012 SUPPORT AND REVENUES

#### Support

Contributions	\$116,162
United Way Services	339,258
Grants	324,437
Special events, net	256,417
<b>Total Support</b>	<b>1,036,274</b>

#### Revenues

Government Fees	8,291,055
Fees for Services	936,829
<b>Total Revenues</b>	<b>9,227,884</b>

Investment return designated for current operations	350,000
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<b>TOTAL SUPPORT AND REVENUES</b>	<b>10,614,158</b>
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### 2012 EXPENSES

Children's Services	2,059,967
Adult Vocational Services	3,590,128
Independent Living	2,791,417
Group Homes	1,286,290
Fund Raising	233,981
Management and General	578,366

<b>TOTAL EXPENSES</b>	<b>10,540,149</b>
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Change in net assets from operations	74,009
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### NON-OPERATING ACTIVITY

Investment income	196,139
Realized and unrealized (loss) gain on investments	496,731
Investment return designated for current operations	(350,000)
Interest rate swap mark-to-market	21,481

<b>Change in net assets from non-operating activity</b>	<b>364,351</b>
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<b>Change in net assets</b>	<b>\$438,360</b>
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<b>Net assets at beginning of year</b>	<b>9,196,098</b>
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<b>Net assets at end of year</b>	<b>\$9,634,458</b>
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The financial information presented is taken from the 12/31/2012 financial statements, which were audited by Maloney + Novotny LLC. A complete set of these audited financial statements are available for your review at the UCP of Greater Cleveland offices.

## Donors

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# diversity

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even better by  
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Flickr account**  
and see how  
rewarding it  
is to support  
UCP of Greater  
Cleveland

[www.flickr.com/photos/  
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{ **Diversify our funding by**  
encouraging others to donate }

[www.ucpcleveland.org/donate](http://www.ucpcleveland.org/donate)

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# Agency Programs

## CHILDREN'S SERVICES

Traditional Physical,  
Occupational & Speech/  
Language Therapy

Steps to Independence  
Intensive Therapy

Early Intervention Service  
Coordination

Case Management

Parent Education

## VOCATIONAL SERVICES

Adult Day Support

Organizational Employment

Community Employment

Project SEARCH

## RESIDENTIAL SERVICES

Independent Living Program

Group Homes

## ASSISTIVE TECHNOLOGY SERVICES

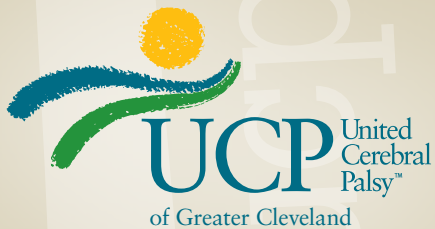
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Iris S. & Bert L. Wolstein Center  
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Cleveland, Ohio  
216-791-8363

[www.ucpcleveland.org](http://www.ucpcleveland.org)  
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you need**  
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of UCP of Greater  
Cleveland

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