# UCP OF GREATER CLEVELAND

Who We Serve	
Ages 0 to 4	7.5%
5 to 19	62.3%
20 to 64	29.6%
65 and Older	0.6%
African American	53.3%
Caucasian	37.7%
Hispanic	3.7%
Other	5.3%
Cerebral Palsy	18.2%
Other Disabilities	81.8%
Ambulatory (walk)	83%
Non-ambulatory	17%
Lives with Family	91.1%
Supported Living	1.2%
Residential Facility	4.3%
Lives Independently	2.3%
Foster Care	1.1%

#### **UCP Served:**

#### 1411

Children and Adults with Disabilities



### 205

Individuals in Need of Information & Referral







#### **FUNDING SOURCES**

Contributions: 34% Special Events: 32% Grants: 21%

United Way Services: 13%

## **Highlighted Outcomes**

**LeafBridge Services**—LeafBridge expanded specialized services offerings to include an increased number of students in the day program and through independent educational evaluations. Community education was offered to school personnel and parents of children with disabilities throughout Ohio.

OakLeaf Services—OakLeaf Partners placed 124 individuals in high quality jobs in the community with an average wage 16% higher than the state minimum wage. 160 individuals were served in Adult Day and Career Planning Services where creative partnerships were developed for individuals at local libraries and nonprofits.

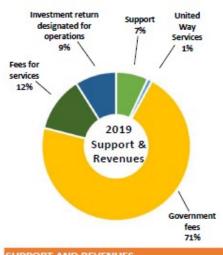
**Development**—The Development Department raised over \$900,000 in 2019. The "Autumn Affair" Gala brought in over \$150,000 from sponsorship, attendees and creative auction packages. The "Raise the Paddle" donation auction resulted in over \$50,000 for programs and services of the Agency.

## AGENCY LEADERSHIP & ADMINISTRATION

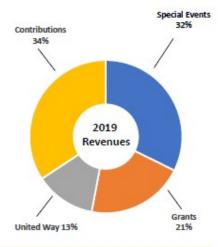
- The Agency management team held two half day retreats focused on leadership, appreciation and management techniques. The sessions were facilitated by regional experts and served as both a kick-off and guide to the "theme" of appreciation and Agency satisfaction.
- Ad Hoc Committees of the Board of Directors focused on Talent Management, Strategic Alliances and Marketing/Public Relations. Committees met on an on-going basis, bringing in subject matter experts and probono consultation services.

UCP of Greater Cleveland understands that all of our stakeholders, including clients, donors, partners, employees and volunteers, have a desire for high-quality, client-centered, proactive services and we are proud to continue to live up to those expectations every day. The agency focus remains on the mission of the organization to empower children and adults with disabilities to advance their independence, productivity and inclusion in the community.

# UCP OF GREATER CLEVELAND



SUPPORT AND REVENUES	
Support	\$798,610
United Way Services	\$116,897
Government fees	\$8,392,761
Fees for services	\$1,445,731
Investment return	
designated for	
operations	\$1,002,271
Total Revenues	\$11,756,270



SUPPORT	
Special Events	\$295,782
Grants	\$189,208
United Way	\$116,897
Contributions	\$313,620
Total	\$915 507

UNITED CEREBRAL PALSY ASSOCIATION OF GREATER CLEVELAND, INC. 2019 Statement of Activities

SUPPORT AND REVENUES	2019 TOTALS
	2019 TOTALS
Support	620F 702
Event revenue, net	\$295,782
Grants	\$189,208
United Way Services	\$116,897
Contributions	\$313,620
Total Support	\$915,507
Revenues	
Government fees	\$8,392,761
Fees for services	\$1,445,731
Total Revenues	\$9,838,492
Investment return designated for operations	\$1,002,271
Total Revenues and Support	\$11,756,270
EXPENSES	
LeafBridge Services	\$3,307,927
OakLeaf Services	\$5,336,687
Group Homes	\$1,751,401
Fundraising	\$507,878
Management and General	\$972,734
Total Expenses	\$11,876,627
200 Mary 1000	
Change in net assets from Operations	(\$120,357)
Investment income	\$118,371
Realized and unrealized gains and investments	\$888,937
Gain on sale of property and equipment	\$500
Investment return designated for operations	(\$1,002,271)
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Changes in net assets from non-operating activity	\$5,537
Change in net assets	(\$114,820)
Net assets at beginning of year	\$9,278,527
Net assets at end of year	\$9,163,707

To view a list of 2019 donors, go to www.ucpcleveland.org/2019donors.

The financial information presented is taken from the 12/31/2019 financial statements, which were audited by Maloney + Novotny LLC. The complete set of these audited financial statements are available for review at the UCP of Greater Cleveland offices.